

GLOBAL EXPERTS INSTITUTE FOR TRAINING.
ISO 9001-2008 TRAINING PROVISION CERTIFIED

Strategic Leadership and Management Specialization

Schedule Dates:

| Start Date | End Date | Place |
|-------------|-------------|---------------------|
| 11 Feb 2024 | 15 Feb 2024 | Dubai – The H hotel |

Program Introduction:

The Strategic Leadership & Management specialization is designed for professionals who want to enhance leadership and business skills for immediate impact. In this program, you will learn the fundamentals to effectively lead people and teams, manage organizations, analyze business situations, and develop strategies.

Program Objective:

- ✓ Effectively work with and manage people individually and in teams
- ✓ Understand how organizations are designed and managed
- ✓ Analyze business situations and formulate and implement strategies to gain and sustain competitive advantage

Who should attend?

- Mid-career professionals who aspire to leadership positions
- Professionals who have recently been promoted into leadership positions
- Leaders who want to strengthen their capabilities
- People with a technical background but no management experience

Program Outlines

Day One

MODULE 1: STRATEGIC LEADERSHIP

- What is strategic leadership?
- Why do we need strategic leaders?
- The modern business environment
- What does a strategic leader do?

MODULE 2: LEADERSHIP AND PERSONAL EFFECTIVENESS

- Leadership and its context
- Self-perception and self-awareness
- Personality, values & behavior
- Personal transformation
- Path dependency
- Personal style & style flexibility

MODULE 3: LEADERSHIP DEVELOPMENT

- What is leadership development?
- Why bother?
- Organizational factors
- Leadership and competencies
- How are leaders developed?

Day Two

MODULE 4: THE EVOLUTION OF STRATEGIC PLANNING AND STRATEGIC THINKING

- Strategic thinking in business
- Different conceptual frameworks for strategic thinking
- Commonalities between different approaches to developing and implementing a strategy
- Articulate your current strategic conceptual framework

MODULE 5: CORE LEADERSHIP COMPETENCIES

- Leader or manager?
- Influence, authority, and power
- Emotions, mood & disposition
- Rapport-building

- Communication and its part in leadership
- Goal congruence and alignment

MODULE 6: LEADERSHIP AND CHANGE

- History of change
- Vision
- Different approaches to change
- Models of the change process
- Individual reaction to change
- Politics of change

Day Three

MODULE 7: BELBIN'S APPROACH

- Margerison-[McCann](#) team management wheel
- Time or phase-based models
- Team mental model
- Distributed leadership

MODULE 8: CULTURAL DIFFERENCE & LEADERSHIP

- Definitions of culture
- Corporate, team and national culture
- Norms, rules, and cultures
- When cultures clash: leadership responses
- Harnessing cultural differences for innovation
- Learning from different cultures

MODULE 9: STRATEGIES FOR GROWTH, PROFITABILITY AND VALUE CREATION

- Growth vs. profitability in public and private sector organisations

- Key factors that differentiate strategic success vs. failure
- Action plans for strategic initiatives and performance management
- Achievement of strategic initiatives with changes
- Drivers for strategic change
- Using insights from past experiences to support strategic change

Day Four

MODULE 10: ENGAGING YOUR ORGANISATION IN STRATEGIC THINKING

- Ask strategic questions: align your work to the organization's strategic initiatives
- Formulate strategic hypotheses
- Explore futuristic strategic conversations

MODULE 11: HOW A LEADER BUILDS TRUST AND FOLLOWERS?

- Benefits of a high trust environment
- How trust can lead to a competitive edge?
- Coaching, delegation, and reverse delegation for empowerment
- People development and managing your own time and results
- Case-study: Negotiating agreements using principles of effective negotiation

MODULE 12: HOW A LEADER USES COMMUNICATION TO GAIN INFLUENCE?

- Building your story and personal charisma
- The science of influence and how to use it
- Advanced rapport, language, and communication skills
- How to win friends and influence people above you?
- Case-study: Building stakeholder engagement

Day Five

MODULE 13: HOW A LEADER INFLUENCES PEOPLE THROUGH MOTIVATION?

- The motivating leader for a 'millennial' workforce
- The science to motivate yourself and others
- Expectancy theory and how an effective leader creates an environment for self-motivation
- Personal roadmap to leadership

MODULE 14: DEFINING EFFECTIVE LEADERSHIP IN TODAY'S WORLD




- The challenge to lead in today's modern organization
- Lessons learned from today's leaders
- Leadership styles in modern organizations
- Case-study: Leaders eat last
- Self-assessment: Leadership behaviors

Training Methodology:

- Slide presentations
- Interactive discussion
- Simulations and Gamification
- Online Video material

Cost Quotation in Kuwaiti Dinars

The total cost includes:

-  Instructor(s) expenses
-  Training materials
-  Certification

Total Cost: 1200 KD per Participant

(One Thousand Two Hundred Kuwaiti Dinar)