



GLOBAL EXPERTS INSTITUTE FOR TRAINING. ISO 9001-2008 TRAINING PROVISION CERTIFIED

The Power of Leadership and Influence for Positive Impact

Schedule Dates:

Start Date	End Date	Place
1 Dec 2024	5 Dec 2024	Amman – Jordan Kempinski Hotel





Program Introduction:

In an ever-evolving world, leaders who wield positive influence are the catalysts behind sustainable change within organizations and communities. This training course is designed to empower participants with a deeper understanding of leadership and how to develop the skills necessary to create lasting, positive impact. We will explore how leaders can turn vision into action, inspire others, and strike a balance between strategic thinking and daily execution.

Program Objective:

- ✓ Understand the concept of leadership and its role in driving positive change within teams and communities.
- Develop essential skills to influence and motivate others toward achieving common goals.
- ✓ Gain the ability to think strategically and make effective decisions.
- ✓ Learn how to foster trust and open communication to build strong, cohesive teams.
- ✓ Enhance participants' capacity to create sustainable change through positive influence on organizational culture.

Who should attend?

- Senior executives and leadership professionals.
- Mid-level managers seeking to enhance their leadership and influence skills.
- Entrepreneurs and startup founders.
- Professionals looking to boost their leadership capabilities.
- Non-profit and development professionals aiming to drive positive change.





Program Outlines

Day One

- The Modern Leadership Concept: Understanding the difference between leadership and management.
- Leadership Styles: Analyzing different leadership styles and when to use them.
- Influence and Persuasion: How leaders use influence to create positive change.
- Building Trust and Mutual Respect: The role of trust in enhancing leadership effectiveness.

Day Two

- Motivational Leadership: How to inspire and energize teams to achieve their goals.
- Strategic Leadership: Crafting a clear vision and strategy for the future.
- Decision-Making Under Pressure: Techniques for making critical decisions in challenging times.
- Effective Leadership Communication: Building relationships through trust and transparent communication.

Day Three

- Overcoming Resistance to Change: Managing and turning resistance into opportunities for growth.
- Social Impact Leadership: How leaders can be agents of positive change in society.
- Values-Based Leadership: Leading with integrity based on personal and organizational values.
- Critical and Creative Thinking in Leadership: How to innovate and overcome obstacles.





Day Four

- Collaborative Leadership: Fostering a culture of collaboration and teamwork.
- Managing Diversity and Inclusion: How leaders can create an inclusive and respectful workplace.
- Crisis Leadership: Techniques for leading through crises and adversity.
- Sustainability and Future Leadership: The leader's role in long-term sustainable goals.

Day Five

- Impact of Leadership on Organizational Culture: How leadership shapes organizational culture positively.
- Leading Virtual Teams: Developing leadership skills in remote working environments.
- Leadership and Personal Balance: How leaders can achieve work-life balance while maintaining performance.
- Self-Leadership Development: Strengthening personal leadership before leading others.

Training Methodology:

- Slide presentations
- Interactive discussion
- Simulations and Gamification
- Online Video material





Cost Quotation in Kuwaiti Dinars

The total cost includes:

- Instructor(s) expenses
- Training materials
- Certification
- Lunch Included

Total Cost: 1450 KD per Participant

(One Thousand Four Hundred Fifty Kuwaiti Dinar)